

SN	General Qualification Criteria	Proof Required
1.	<p>Sole / Lead Bidder shall be a Company incorporated under the Companies Act 1956/ 2013.</p> <p>In case bidder is 100% owned Indian subsidiary of any international company, then parent company should be in existence for at least 1 (One) Year.</p> <p>International Bidder</p> <p>The bidder company should have been in existence in the parent Country for at least 1 (One) Years.</p>	<p>Proof of company incorporation.</p> <p>For International Bidder</p> <p>Documentary evidence / Self certification for Proof of existence of Company in parent country.</p>
2.	<p>The bidder shall not be blacklisted by any Central/State Govt. or any entity controlled by Central/State Govt. under any act/rule or any other Utility in India or Abroad as on bid submission date.</p>	<p>Self-undertaking by authorized signatory.</p>
3.	<p>Consortium up to three members including lead bidder is allowed. The consortium members shall be jointly and severally responsible for contract execution. The lead bidder shall be single point of contact for all correspondences and shall be responsible for all contractual, legal, delivery and performance matters. The following preposition is allowed.</p> <p>Lead Bidder – Meter manufacturer.</p> <p>Consortium Members</p> <ol style="list-style-type: none"> <li>1. Meter Manufacturer (International/Domestic). or</li> <li>2. System Integrator having implemented 20 K Smart Metering Solution or</li> <li>3. RF/ PLC Technology Provider/Field implementing agency or (Applicable for RF / PLC Solution provider only) or</li> <li>4. Funding agency.</li> </ol>	<p>Consortium agreement to be submitted along with complete details of the consortium partners.</p>
	<b>Financial</b>	<b>Proof required</b>

4.	<p>Bidder's average annual turnover:</p> <p>a. Bidder offering cellular technology - Turnover shall not be less than <b>Rs150Cr.</b> for last three (3) financial years</p> <p>b. Bidder offering RF mesh technology - Turnover shall not be less than <b>Rs30Cr.</b> for last three (3) financial years</p> <p>c. Bidder offering PLC or Hybrid PLC – Minimum Average Turnover should be at least Rs. 10Cr. of last three (3) financial years.</p> <p>In case of consortium, it is to be met jointly by Consortium, Lead Bidder shall have at least 51% of criteria and Consortium members shall have at least 25%.</p>	<p>Bidders shall submit the certified annual Financial Statement for the last completed three Financial Years with segment reporting of annual turnover.</p>
5.	<p>Bidder should have positive net-worth in last two financial years and net worth of:</p> <p>a. Rs. 40Cr for Cellular</p> <p>b. Rs. 8 Cr for RF mesh</p> <p>c. Rs. 2 Cr for PLC / Hybrid PLC</p> <p>In case of consortium, it is to be met jointly by Consortium, Lead Bidder shall have at least 51% of criteria and Consortium members shall have at least 25%.</p>	<p>Bidders shall submit certified annual Financial Statement for the last completed two financial years (duly audited by Chartered Accountant). Credit rating/solvency certificate from competent authority.</p>
	<b>Technical</b>	<b>Proof required</b>
6.	<p>Bidder / OEM of the equipment offered, shall have service, technical support and lab in India for Smart Meters.</p>	<p>Bidder shall furnish the details of service technical support and lab facility in India.</p>
7.	<p>Sole Bidder / Consortium must possess valid ISO9001, ISO14001.</p>	<p>Copies of valid ISO9001, ISO14001.</p>
8.	<p>The bidder should have in-house NABL accredited Laboratory for acceptance test for the relevant IS.</p>	<p>Valid certificate copy.</p> <p>International Bidders as sole bidder or in consortium are allowed to submit accreditation within 6 months from Award. For any supplies prior to NABL</p>

		accreditation, the bidder shall conduct testing at BSES approved NABL accredited labs.
9.	<p>a. For Cellular solution : Sole Bidder / Consortium should have supplied <b>1,00,000 Nos. of 1-phase / 3-phase “Smart Meters”</b> to any smart metering project deployed in private or public Electricity Distribution Utility / Undertaking in India and/ or Abroad. Atleast 50 K Meters should be in operation since two months prior to bid submission.</p> <p>b. For RF Mesh solution: Sole Bidder / Consortium must have supplied 50,000 No. of <b>1-phase / 3-phase “Smart Meters” along with accessories</b> to any smart metering project deployed in private or public Electricity Distribution Utility / Undertaking in India and/ or Abroad. Atleast 25 K Meters should be in operation since two months prior to bid submission.</p> <p>c. For PLC / Hybrid solution - The bidder must have supplied 5,000 No. of <b>1-phase / 3-phase “Smart Meters” along with accessories</b> to any smart metering project deployed in private or public Electricity Distribution Utility / Undertaking in India and/ or Abroad.</p> <p>d. Bidder should have monthly manufacturing capacity of minimum 1,00,000 Smart Meters.</p>	<p>This should be supported by the documentary evidence such as PO copies, receipt / Performance certificate and necessary documentary evidence for ‘In Operation’. Details of manufacturing facility and daily productivity from the manufacturing equipment’s should be provided.</p> <p>Bidder shall submit undertaking for ramp up plan of manufacturing of meters in accordance with tender Qty.</p>
10.	<b>Applicable to prospective bidders for Smart meter with RF mesh communication technology and Solution</b>	Bidder shall submit suitable document as proof

	<p>a. Bidder should have prior experience of integration with Communication service provider,</p> <p>b. Must have successfully executed AMI projects with HES or integration with 3rd party HES</p> <p>c. Cumulative installation base of Minimum 2,50,000 end points on any one or more of these technologies (RF/Cellular) with own HES or 3rd party HES</p> <p><b>Applicable to prospective bidders for Smart meter with PLC/Hybrid (PLC+RF) communication technology and Solution</b></p> <p>a. Bidder should have cumulative installation base of minimum 1,00,000 end points on own HES or 3rd party HES.</p> <p>b. Bidder should be the OEM of the equipment offered, technical support and R&amp;D in India / Abroad for the solution.</p>	<p>* This condition of integration is only for the purpose of Technical evaluation.</p> <p>Bidder to provide PO copies / details on their letterhead duly signed by authorized signatory</p>
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**Note:**

1. Any bidder in India or abroad not fulfilling the QR criteria may apply under this tender for the purpose of trial order on matching L1 prices, as per “BRPL Policy for Trial Order” subject to meeting all technical specification and requirements. Any such bid submitted shall be considered for trial order strictly as per the BRPL procurement policy / DERC guidelines and shall not entitle bidder to qualify/claim for order of tender quantity. It will be discretion of the BRPL to decide (as per project requirement) enhancement quantity of such trial order strictly based on Quality, performance and delivery commitments.
2. Bidder shall have maximum of 3 Months from LOI to obtain BIS certificate for the offered smart meters. However bidder shall submit sample meters along with single Type test certificate (from NABL accredited lab) with Bid.
3. Any bidder from countries sharing a land border with India will be eligible to bid in any procurement whether of goods, services (including consultancy services and non-consultancy services) or works (including turnkey projects) only if the bidder is registered with the Competent Authority. The Competent Authority for registration will be the Registration Committee constituted by the Department for Promotion of Industry and

Internal Trade (DPIIT). Political and security clearance from the Ministries of External and Home Affairs respectively will be mandatory.

4. For credentials which are under non sharing NDAs, Bidder (s) may provide self-certification signed by authorized signatory. BRPL reserves the right to contact client to ascertain authenticity. The credentials of Products where the projects are already handed over to Customers shall also be suitably considered.
5. Notwithstanding anything stated above, BRPL reserves the right to assess bidder's capability to perform the contract, assess the capability and installed capacity of the Bidder for carrying out the supplies, should the circumstances warrant such assessment in the overall interest of the purchaser. In this regard the decision of the purchaser is final.